

# Price Increase Must Haves



What do you require/desire from suppliers when they want a price increase?

- 1) Notice
- 2) Lead time
- 3) Justification
- 4) How much is the increase?
- 5) New list price
- 6) New programs
- 7) When does the price increase take effect?
- 8) Restrictions on orders from now until the date